

SKAGIT COUNTY
PUBLIC WORKS DEPARTMENT
Ferry Operations Division

Guemes Island Ferry 2014 Fare Revenue Target Report



**Guemes Island Ferry
2014 Ferry Fare Revenue Target Report**

The following report is prepared for submittal to the Skagit County Board of Commissioners pursuant to Skagit County Resolution R20100050, amended by Resolution R20110382, which establishes the Guemes Island Ferry fare revenue target methodology. This report is the fifth such evaluation conducted since the enabling Resolution, R20100050, was adopted on February 16th, 2010.

Beginning January 1, 2010, counties that operate ferries will be required to submit annual reports to the Washington State Department of Transportation (WSDOT) on a calendar year basis instead of the state fiscal year ending June 30th. The Skagit County Public Works Department has reviewed the impact of this change in the WSDOT reporting timeline and has implemented Resolution R20100050, amended by Resolution R20110382.

The ferry fare revenue target methodology, provided for in Attachment “B” of Resolution R20100050, amended by Resolution R20110382, is to utilize data from January 1 to December 31 of each evaluation period. The ferry fare revenue target is to be calculated as follows:

“The five (5) calendar year average of ferry operating and maintenance costs as computed in the prior annual deficit reimbursement reports submitted to the State. For purposes of this resolution, capital expenditures are not included in the ferry operating and maintenance costs and shall be defined as all capital expenditures defined in WAC 136-400-030 and other capital costs including financing and depreciation expenses applied to the replacement, expansion, or creation of ferry system physical elements, less the five (5) year average of the state motor vehicle fuel tax received by the County for operation and maintenance of the ferry system, less the five (5) year average of the State Ferry Deficit Reimbursement received by the County, the total of the above multiplied by 65%.”

Table 1 states the ferry fare revenue target utilizing figures from 2009 through 2013.

TABLE 1 - REVENUE TARGET CALCULATION						
FARE REVENUE TARGET METHODOLOGY: R20100050, amended by R20110382						
Fiscal Year	2009	2010	2011	2012	2013	5-Year Ave
Operation & Maintenance Expenditure	\$1,699,309	\$1,606,433	\$1,378,232	\$1,786,750	\$1,617,612	\$1,617,667
Attributable State Motor Vehicle Fuel Tax	(\$125,527)	(\$120,161)	(\$119,969)	(\$154,610)	(\$160,843)	(\$136,222)
WSDOT Ferry Deficit Reimbursement Payment	(\$74,164)	(\$109,856)	(\$98,490)	(\$116,337)	(\$89,216)	(\$97,613)
Subtotal	\$1,499,618	\$1,376,416	\$1,159,773	\$1,515,803	\$1,367,553	\$1,383,833
Fare Recovery Requirement						65%
2014 Ferry Fare Revenue Target						\$899,491

The operation and maintenance expenditures shown in Table 1 are significantly less in 2011 than in other years due to the ferry dock rehabilitation project. During this project the ferry was shut down for two months, and the ferry staff labor was charged to the project. Additionally, the ferry was not hauled out in 2011 and 2013 resulting in a cost savings of approximately \$200,000 each of those years.

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Table 2 shows the 2013 fare box revenue and the surplus from the revenue target that occurred in 2013 utilizing the current fare recovery methodology. The 2013 fare box revenue of \$985,791 exceeded the revenue target of \$950,793. The surplus from the revenue target for 2013 was \$34,998.

TABLE 2 - 2013 REVENUE TARGET	
Ferry Fare Revenue Target	\$950,793
Fare Box Revenue	\$985,791
Surplus/(Shortfall) From Rev Target	\$34,998

Summarized in Table 3 is the total road fund subsidy for 2013. The road fund subsidy is calculated utilizing 2013 expenditures less the applicable state deficit reimbursement, motor vehicle fuel tax, and fare box revenue. As shown, the total road fund subsidy for 2013 was \$381,762.

TABLE 3 - 2013 ROAD FUND SUBSIDY	
Expenditures	\$1,617,612
Deficit Reimbursement	(\$89,216)
Motor Vehicle Fuel Tax	(\$160,843)
Subtotal	\$1,367,553
Fare Box Revenue	(\$985,791)
Road Fund Subsidy	\$381,762

Table 4 shows the fare box revenue for the years 2009 through 2013.

TABLE 4 - FARE BOX REVENUE 2009-2013	
2009	\$ 888,286
2010	\$ 853,219
2011	\$ 791,897
2012	\$ 955,670
2013	\$ 985,791
2014 Budgeted	\$ 936,909

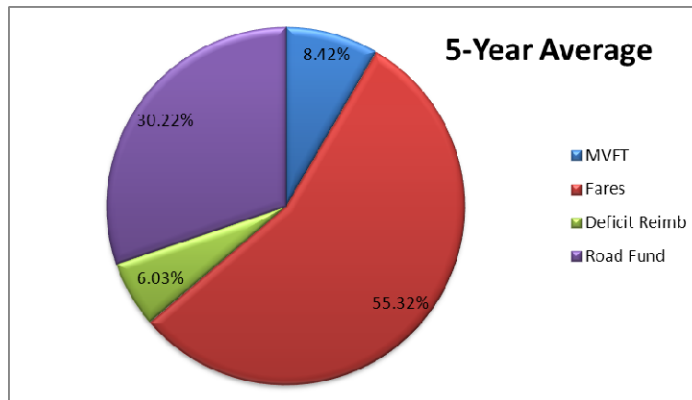
Actual figures for fare box revenue are utilized for the years 2009 to 2013. Budgeted fare box revenue for 2014, submitted in August, 2013, was projected utilizing a 24-month average of revenues from July, 2011 through June, 2013. Fare box revenues in 2012 and 2013 were significantly higher than previous years due to a fare increase and other fare changes that took effect June 1, 2011. Although the changes took place in 2011, fare box revenue for 2011 is significantly less than other years. This is due to the two month ferry dock rehabilitation project during which time fares were not collected.

**Guemes Island Ferry
2014 Ferry Fare Revenue Target Report**

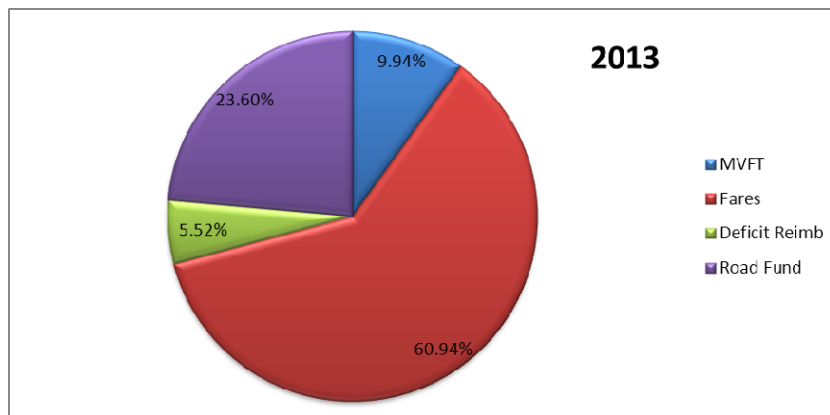
Table 5 contains total revenue for the years 2009 through 2013 from the attributable state motor vehicle fuel tax, ferry fares, the WSDOT ferry deficit reimbursement, and the road fund.

TABLE 5 - TOTAL REVENUE 2009 - 2013						
	2009	2010	2011	2012	2013	5-Year Average
MVFT	\$125,527	\$120,161	\$119,969	\$154,610	\$160,843	\$136,222.00
Fares	\$888,286	\$853,219	\$791,897	\$955,670	\$985,791	\$894,972.60
Deficit Reimbursement	\$74,164	\$109,856	\$98,490	\$116,337	\$89,216	\$97,612.60
Road Fund	\$611,332	\$523,197	\$367,876	\$560,133	\$381,762	\$488,860.00
Total	\$1,699,309	\$1,606,433	\$1,378,232	\$1,786,750	\$1,617,612	\$1,617,667.20

As shown in the chart below, over a five (5) year average, fare box revenue contributed 55% of total revenue, while the road fund contributed 30% of total revenue. The state motor vehicle fuel tax and the state deficit reimbursement each contributed to the total revenue at 8% and 6% respectively. There is a 65% recovery requirement from fares, per Resolution R20100050, amended by R20110382.



The following chart shows total revenue for 2013. As shown below, in 2013, fare box revenue contributed 60% of total revenue, while the road fund contributed 24% of total revenue. The state motor vehicle fuel tax and the state deficit reimbursement each contributed to the total revenue at 10% and 6% respectively.



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Table 6 shows the 2014 ferry fare revenue target, the 2014 budgeted fare box revenue, and the shortfall/surplus projections for 2014.

TABLE 6 - 2014 PROJECTIONS	
2014 Ferry Fare Revenue Target	\$ 899,491
2014 Budgeted Fare Box Revenue	\$ 936,909
2014 Projected (Shortfall) / Surplus	\$ 37,418

The budgeted fare box revenue indicates a projected surplus of \$37,418 from the 2014 revenue target of \$899,491. This surplus is not guaranteed as fare box revenue projections assume similar ridership patterns continuing from 2011 through 2014. Among other things, ridership patterns can be affected by the economy, the weather, planned or emergency shut downs, and the ferry schedule.

The following pages of this report contain the current ferry fare schedule, 2013 revenue totals by ticket type, a summary of the report, and Public Works recommendations for the ferry fare schedule.

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The following ferry fare schedule, adopted per Resolution R20110099, amended by Resolutions R20120139 and R20130190, has been in effect since July 16, 2013. The most recent amending resolution added the stacked logging truck rate to the fare schedule.

GUEMES ISLAND FERRY FARES		
Effective July 16, 2013		
FARES	NON-PEAK	PEAK
	10/1 thru 5/19	5/20 thru 9/30
PASSENGER		
Adult Passenger	\$2.50	\$3.50
Senior / Disabled / Youth Passenger	\$1.50	\$2.00
Age 5 & Under	Free	Free
Adult & Bicycle	\$3.50	\$4.50
Senior / Disabled / Youth & Bicycle	\$2.50	\$3.00
PASSENGER PUNCH CARD		
25 Trip Adult Passenger	\$53.00	
25 Trip Senior / Disabled / Youth Passenger	\$32.00	
VEHICLE		
Motorcycle (Including Rider)	\$5.00	\$7.00
Motorcycle w/ Senior / Disabled Rider	\$4.00	\$6.00
Vehicle & Driver (Under 20 feet including overhang)	\$8.00	\$10.00
Vehicle & Senior / Disabled Driver (Under 20 feet)	\$7.00	\$9.00
VEHICLE FREQUENT USER PUNCH CARD		
20 Trip Vehicle (under 20') & Driver	\$136.00	
20 Trip Vehicle (under 20') & Senior / Disabled Driver	\$119.00	
20 Trip Motorcycle & Rider	\$85.00	
20 Trip Motorcycle & Senior / Disabled Rider	\$68.00	
10-Trip Convenience Vehicle (under 20') & Driver	\$80.00	\$100.00
10-Trip Convenience Vehicle (under 20') & Senior / Disabled Driver	\$70.00	\$90.00
OVERSIZE VEHICLES & VEHICLES W/ TRAILERS (INCLUDING DRIVER)		
Vehicle over 20 ft to less than 25 ft	\$11.00	\$14.00
Vehicle over 25 ft to less than 30 ft	\$16.00	\$20.00
Vehicle over 30 ft to less than 35 ft	\$21.00	\$26.00
Vehicle over 35 ft to less than 40 ft	\$27.00	\$34.00
Vehicle over 40 ft to less than 45 ft	\$34.00	\$43.00
Vehicle over 45 ft to less than 50 ft	\$42.00	\$53.00
Vehicle over 50 ft to less than 55 ft	\$51.00	\$64.00
Vehicle over 55 ft to less than 60 ft	\$60.00	\$75.00
Vehicle over 60 ft to less than 65 ft	\$71.00	\$89.00
Each 5 ft increment over 65 ft	\$5.00	\$5.00
Over width charge (over 8 ft, 6 in)	Double Length Charge	
MISCELLANEOUS		
Extended Run (1 run at end of day) plus fare	\$100.00	
Guemes Special (crew call out) plus fare	\$450.00	
Charter Rate (3 hr min) plus fare	\$1,000.00	
\$ per hour, each additional hour	\$325.00	
Stacked Logging Truck	\$80.00	

Guemes Island Ferry
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2013 FERRY FARE REVENUE (By Ticket Type)

TICKET TYPE	TOTAL	% OF TOTAL
VEHICLE & DRIVER	\$285,692.00	28.98%
VEHICLE & S/D DRIVER	\$68,296.00	6.93%
ADULT PASSENGER	\$86,197.00	8.74%
S/D/Y PASSENGER	\$26,164.00	2.65%
ADULT & BICYCLE	\$6,096.00	0.62%
S/D/Y & BICYCLE	\$1,405.00	0.14%
MOTORCYCLE & RIDER	\$2,727.00	0.28%
MOTORCYCLE & S/D RIDER	\$136.00	0.01%
MISC	\$3,300.00	0.33%
OVERAGE	\$640.00	0.06%
MONTHLY TRIP CHARGE	\$1,001.00	0.10%
20 TRIP VEHICLE & DRIVER	\$181,696.00	18.43%
20 TRIP VEHICLE & S/D DRIVER	\$118,881.00	12.06%
10 TRIP CONVENIENCE VEHICLE & DRIVER	\$5,740.00	0.58%
10 TRIP CONVENIENCE VEHICLE & S/D DRIVER	\$4,210.00	0.43%
20 TRIP MOTORCYCLE & RIDER	\$1,275.00	0.13%
20 TRIP MOTORCYCLE & S/D RIDER	\$136.00	0.01%
25 TRIP PASSENGER	\$51,251.00	5.20%
25 TRIP S/D/Y PASSENGER	\$27,264.00	2.77%
VEHICLE < 25 & DRIVER	\$36,718.00	3.72%
VEHICLE < 30 & DRIVER	\$17,860.00	1.81%
VEHICLE < 35 & DRIVER	\$17,106.00	1.74%
VEHICLE < 40 & DRIVER	\$16,287.00	1.65%
VEHICLE < 45 & DRIVER	\$9,419.00	0.96%
VEHICLE < 50 & DRIVER	\$4,381.00	0.44%
VEHICLE < 55 & DRIVER	\$1,789.00	0.18%
VEHICLE < 60 & DRIVER	\$2,535.00	0.26%
VEHICLE < 65 & DRIVER	\$5,560.00	0.56%
TRCH MONTHLY TRIP CHARGE	\$109.20	0.01%
STACKED LOGGING TRUCK	\$1,920.00	0.19%
TOTAL	\$985,791.20	100.00%
VEHICLES	\$783,004.00	
PASSENGERS	\$202,787.20	
TOTAL REVENUE	\$985,791.20	

**Guemes Island Ferry
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Summary:

The year 2013 was a fairly typical year for ferry ridership and operations. Expenditures in 2013 were \$1,617,612, which were under budget approximately \$200,000 due to no haul-out. Fare box revenue for 2013 totaled \$985,791. Revenues in 2013 exceeded the revenue target of \$950,793 by nearly \$35,000.

In 2013, a minor change was made to the ferry fare structure when the Guemes Island Ferry Committee suggested a rate for stacked logging trucks. Following a public hearing, held July 16, 2013, the Board of Skagit County Commissioners approved Resolution R20130190. A stacked logging truck rate of \$80.00 is now included on the ferry fare schedule.

It is anticipated that 2014 will be a fairly normal year for ferry operations. Fare box revenue for 2014 is budgeted at \$936,909. It is anticipated that fare box revenue will exceed the revenue target of \$899,491 set forth in the 2014 Ferry Fare Revenue Target Report.

The draft of this report was available for review online at www.skagitcounty.net/ferry and www.linetime.org from Monday, March 17, 2014 until April 9, 2014. A public comment period was open for the same time period. This report was presented and briefly discussed at the Ferry Operations Public Forum on Wednesday, March 26, 2014, at 6:00 p.m., at the Guemes Island Community Center. Public Works did not receive any written comments during the open comment period.

Recommendations:

Fare box revenue for 2014 is anticipated to meet and exceed the revenue target set forth in the 2014 Ferry Fare Revenue Target Report; therefore, Public Works is not recommending a general fare increase for 2014.

Public Works is recommending making changes to the ferry fare methodology so that shortages and surpluses can be handled and properly accounted for. Public Works is recommending that a public hearing take place to discuss different options for accounting for future shortages and surpluses.

APPENDIX A

COUNTY FERRY SYSTEM OPERATION REPORT

COUNTY FERRY SYSTEM OPERATIONS REPORT

Pertaining to Calendar Year

2013

Required Submittal Date: April 1, 2014

County: **Skagit**

Expenditures		
(*)(1) Operation and Maintenance		\$1,617,612
Capital		\$153,136
Other Work and Repairs considered Capital		
Interest		
Depreciation		\$42,528
Total Expenditures		\$1,813,275

(*) WSDOT / Ferry Deficit Reimbursement - Net Amount Claimed	
(1) O&M (+)	\$1,617,612
(2) Tolls (-)	\$979,721
(3) MVFT (-)	\$160,843
Net Claimed	\$477,047

Revenues		
(*)(2) Ferry Toll Receipts (344.91)		\$979,721
Ferry Deficit Reimbursement (334.03 or 336.00)		\$89,216
Other Revenues		
Total Revenues		\$1,068,937

MVFT General Distribution	(**) CRAB Calculated MVFT Distribution Factor	2.2741
	Total MVFT - County Roads (336.00.89)	\$3,208,545
MVFT Attributable to the Ferry System	(**) CRAB Calculated MVFT Distribution Factor w/o Ferry System	2.1601
	(*)(3) Calculated MVFT Attributable to the Ferry System	\$160,843

(*) Utilized by WSDOT to calculate the Pierce, Skagit, and Whatcom County Deficit Reimbursement payments for: 2014
 (**) CRAB provided data

Ferry System - Current and Replacement Values					
VESSLS	Year Built	Current Value	Replacement Value	Year Replacement Value Established	IPD Adjusted Replacement Value for Report Year
M/V Boat A	1979	\$3,175,000	\$12,000,000	2014	\$11,856,000
					#N/A
FACILITIES					
Mainland Dock	2012	\$3,485,182	\$5,618,182	2014	\$5,550,764
Mainland Waiting Facilities	2011	\$778,316	\$778,316	2014	\$768,976
Mainland Parking Facilities	1979	\$1,136,429	\$1,686,148	2014	\$1,665,914
Island Landing	2012	\$3,795,744	\$4,822,933	2014	\$4,765,058
Island Waiting Facilities	1997	\$1,000	\$10,000	2014	\$9,880
Island Parking Facilities	1997	\$150,100	\$564,275	2014	\$557,504
					#N/A
					#N/A
Ferry System Total Current Value					\$12,521,771
Ferry System Total Replacement Value					#N/A

I hereby certify that the above County Ferry Operations Report is true and accurate and that I have reviewed and approved the report for submission to the County Road Administration Board (CRAB) and the Washington State Department of Transportation - Highways & Local Programs (WSDOT). I hereby acknowledge and accept the Motor Vehicle Fuel Tax (MVFT) Distribution Factors determined by CRAB to calculate the MVFT attributable to the ferry system, and the application of the Implicit Price Deflator for Washington to determine the adjusted system replacement values for the report year.

Consistent with the terms of Interagency Agreement GCA6429, I certify that the receipts and costs shown in this voucher are true and correct; that the ferry tolls are at least equal to the tolls in place on January 1, 1990; that the net amount claimed is due and payable from the County share of the gas tax under the terms of Interagency Agreement No. GCA6429 and applicable laws rules and regulations, and that I am authorized to sign for the claimant.

Signed: _____ Date: _____
 County Engineer

Signed: _____ Date: _____
 County's Interagency Agreement (GCA6429) Program Manager

<u>Category</u>	<u>Total</u>
Salaries	\$ 690,044.61
Fringe	\$ 292,056.64
Misc Costs	\$ 251,859.21
Diesel & Fuel	\$ 215,280.52
Mechanical Costs	\$ 79,765.86
Insurance	\$ 88,605.00
Sub-Total	\$ 1,617,611.84
Depreciation	\$ 42,528.00
Capital	\$ 153,136.00
Total	\$ 1,813,275.84

APPENDIX B

2013 SKAGIT FERRY FINANCIAL DATA

SKAGIT COUNTY PUBLIC WORKS
 FERRY DEFICIT
 FISCAL YEAR ENDED DECEMBER 31, 2013

TWELVE MOS
 ENDED
 12/31/2013

FE8-10 - FERRY (This includes comp time accruals and haul-out)

1100	SALARIES AND WAGES	430,817.10
1190	LEAVE SALARIES	85,405.59
1300	OVERTIME WAGES	27,761.80
1500	PREMIUM PAY (SHIFT)	6,322.00
2000	PERSONNEL BENEFITS	232,452.30
2820	CLOTHING ALLOWANCE	900.00
2900	UNEMPLOYMENT	
3105	UNIFORMS & CLOTHING	1,334.27
3114	LUBRICANTS	
3116	REPAIR PARTS	9,020.40
3120	OPERATING SUPPLIES	55,630.72
3200	DIESEL FUEL	215,280.52
3510	SMALL TOOLS	9,759.55
4110	PROFESSIONAL SERVICES	52,738.92
4230	COMMUNICATIONS	7,073.54
4310	TRAVEL	618.03
4410	ADVERTISING	3,106.14
4510	RENTALS	2,800.00
4700	UTILITIES	20,015.69
4810	REPAIRS & MTCE	43,901.88
4910	MISCELLANEOUS	24,440.25
4930	CONTRACTED SERVICES	
5100	IG PROFESSIONAL SERVICES	2,715.81
5300	EXTERNAL TAXES	28,080.75
9310	<IF> MATERIALS	
9510	<IF> EQUIPMENT RENTALS	2,748.00
9810	<IF> SHOP LABOR	1,222.00
9920	<IF> CHARGES FOR SERVICES	
	** ELEMENT TOTAL **	1,264,145.26

1100	SALARIES AND WAGES	901.42
1300	OVERTIME WAGES	52.50
2000	PERSONNEL BENEFITS	476.99
3116	REPAIR PARTS	1,555.43
3120	OPERATING SUPPLIES	5,342.49
3200	FUEL	
3510	SMALL TOOLS	
4110	PROFESSIONAL	
4230	COMMUNICATIONS	
4410	ADVERTISING	
4510	RENTALS	100.00
4700	UTILITIES	1,165.49
4810	OUTSIDE REPAIRS	2,792.77
4910	MISCELLANEOUS	
9310	<IF> MATERIALS	
9510	<IF> EQUIPMENT RENTALS	988.50
9810	<IF> MECH SHOP MAINTENANCE	1,332.00
	** ELEMENT TOTAL **	14,707.59

FE8-20-2 - GUEMES DOCK

1100	SALARIES AND WAGES	1,108.24
1300	OVERTIME WAGES	147.00
2000	PERSONNEL BENEFITS	627.63
3116	REPAIR PARTS	357.06
3120	OPERATING SUPPLIES	3,418.15
3510	SMALL TOOLS	
4110	PROFESSIONAL SERVICES	
4510	EQUIPMENT RENTAL	
4700	UTILITIES	
4810	REPAIR & MAINTENANCE	11,547.97
4910	MISCELLANEOUS	
5100	<IG> PROFESSIONAL SERVICES	
9310	<IF> PARTS & MATERIALS	
9510	<IF> EQUIPMENT RENTALS	937.00
9810	<IF> MECH SHOP MAINTENANCE	1,022.00
	** ELEMENT TOTAL **	19,165.05

FE8-40-1 - FERRY MAINTENANCE

1100	SALARIES AND WAGES	47,625.73
1190	LEAVE SALARIES	13,189.33

1300	OVERTIME WAGES	3,917.50
2000	PERSONNEL BENEFITS	25,603.66
3116	REPAIR PARTS	57.12
3120	SUPPLIES	
3510	SMALL TOOLS & MINOR EQ	
4810	OUTSIDE REPAIRS	
9310	<IF> PARTS & MATERIAL	
9510	<IF> EQUIPMENT RENTAL	
9810	<IF> SHOP LABOR	
	** ELEMENT TOTAL **	90,393.34

FE8-90 - FERRY ADMINISTRATION

1100	SALARIES AND WAGES	63,987.28
1190	LEAVE SALARIES	8,805.12
1300	OVERTIME WAGES	
2000	PERSONNEL BENEFITS	31,994.06
3120	SUPPLIES	
3510	SMALL TOOLS AND EQUIPMENT	
4110	PROFESSIONAL SERVICES	
4230	COMMUNICATIONS	
4310	TRAVEL	
4410	ADVERTISING	
4510	RENTALS	
4910	MISCELLANEOUS	
9110	<IF> PROFESSIONAL SERVICES	30,726.64
9510	<IF> EQUIP RENTALS	
9800	<IF> MECH SHOP MAINTENANCE	
	** ELEMENT TOTAL **	135,513.10

FE8-40-2 - FERRY MAINTENANCE OPS

1100	SALARIES AND WAGES	4.00
1300	OVERTIME WAGES	
2000	PERSONNEL BENEFITS	2.00
3116	REPAIR PARTS	
3120	OPERATING SUPPLIES	
4310	TRAVEL	
4510	RENTALS	
4810	OUTSIDE REPAIRS	
9310	<IF> PARTS & MATERIALS	
9510	<IF> EQUIP RENTALS	23.00
9810	<IF> MECH SHOP MAINTENANCE	5,053.50

** ELEMENT TOTAL **	5,082.50
** GRAND TOTALS **	1,529,006.84

FERRY EXPENSE SUMMARY

FE8-10 Ops	1,264,145.26	
FE8-40-1 Mtce	90,393.34	
FE8-90-1 Admin	135,513.10	
FE8-40-2 Mtce/Ops Crew	5,082.50	
SUBTOTAL		\$1,495,134.20
FE8-20-1 Anac Dock	14,707.59	
FE8-20-2 Guemes Dock	19,165.05	
SUBTOTAL		\$33,872.64
SUBTOTAL		\$1,529,006.84
INSURANCE MARINE		\$88,605.00
TOTAL		\$1,617,611.84

	FERRY	DOCK	
SALARIES	687,835.45	2,209.16	
FRINGE	290,952.02	1,104.62	
DIESEL	215,280.52		
MECHANICAL	62,025.90	17,739.96	
INSURANCE	\$88,605.00		
MISC	239,040.31	12,818.90	
TOTAL	\$1,583,739.20	\$33,872.64	\$1,617,611.84

CHECK 0

REVENUE

	1/13-12/13
MV FUEL TAX	\$3,208,545.49
FERRY RECEIPTS	\$979,721.40
TOTAL	\$4,188,266.89